

(Neuharth) Receives IBBA Certification

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Minneapolis, MN *Jane Neuharth*, Associate Business Intermediary with SealedBid, has received the prestigious International Business Broker Association's "Certified Business Intermediary" (CBI) designation. SealedBid is an M&A firm specializing in sales of companies with revenues from \$2 Million - \$35 Million plus.

To qualify for the certification, Neuharth had to:

- Successfully complete 64 credit hours of IBBA courses, passing each course exam with a score of at least 75%. Courses include ethics, financial analysis, business pricing and valuation, legal and tax classes.
- Agree to follow the IBBA's Code of Ethics and submit personal references.

In addition, Neuharth will be required to participate in continuing professional development activities.

"It is an achievement to receive the certification," said Pat Appelhans, President of IBBA. "It signifies that Neuharth is an accomplished business intermediary who will provide her clients with the highest standards of professional service."

Neuharth is one of a few business intermediaries in MN and WI to hold the CBI designation. "I am honored to be one of a small number of intermediaries who hold this certification," said Neuharth. "It assures my clients that they are dealing with a professional who is knowledgeable about business sales and has their best interests in mind."

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About SealedBid:

Founded in 1993 by Jerry Clark, SealedBid is one of the Upper Midwest's leading merger and acquisition advisory and intermediary firms; exclusively servicing privately-owned lower mid-market companies.

As transaction facilitators, the SealedBid team counsels business owners regarding succession and exit strategies and guides client transactions from inception to profitable conclusion.

About IBBA: *Formed in 1983, the **International Business Brokers Association** is the largest international non-profit association operating exclusively for the benefit of people and firms engaged in the various aspects of a business brokerage and mergers and acquisitions. Today, the IBBA has more than 1,900 cooperative business brokers and intermediaries across Canada, Mexico, Asia, Europe, Australia, New Zealand and the United States. For more information, go to: www.ibba.org*