

PRECISION METAL MANUFACTURER

Acquisition Opportunity—Client No. B1905

BUSINESS SUMMARY

This Upper Midwest Company, was founded in 1970 as a small manufacturing company (metal). Wishing to retire, the owner sold the Company in 1997 to four individual financial investors. Since then, the business has grown significantly - 2005 revenue is estimated to be almost double what it was at the time of acquisition. The Company enjoys long recognized relationships with suppliers and customers, and is dedicated to providing the highest quality products and services.

GROWTH OPPORTUNITIES

- ☒ Expand & Improve Sales Rep Network
- ☒ Double Production of Aluminum
- ☒ Increase Utilization of Plant & Equipment
- ☒ Establish Off-Shore Alliance
- ☒ Plant Expansion
- ☒ Exploit Minimal Regional Competition
- ☒ Replace Passive Investors with Active Buyer

BUSINESS HIGHLIGHTS

- ☒ Significant Investment in Updates
(approximately \$975,000 since 1997 – systems, equipment & website)
- ☒ Experienced, long-term Workforce
- ☒ Solid History of Growth & Profitability
- ☒ 98% of Business is Repeat
- ☒ Diverse Customer Base
- ☒ Excellent Reputation
- ☒ Significant Opportunities for Growth
- ☒ Automated Processes/Robotics
- ☒ Experienced Management in Place
- ☒ Sustained Profitability through Recession

FINANCIAL HIGHLIGHTS

Adjusted Income Statement Summary
For the Years Ending December 31 (\$000)

	<u>Year 5</u> <u>Estimated</u>	<u>1st</u> <u>8 Months</u> <u>Year 4</u>	<u>Year 3</u>	<u>Year 2</u>	<u>Year 1</u>
Sales	\$6,500	\$4,282	\$5,358	\$5,086	\$4,843
EBITDA*	\$1,295	\$ 849	\$ 748	\$ 858	\$ 962
% of sales	19.9%	19.8%	14.0%	16.9%	20.7%

*Recast Earnings Before Interest, Taxes, Depreciation and Amortization.

MARKETS SERVED

Medical	Food Processing
Construction	Computer
Packaging	Communications
Machine Tooling	Valve/Pump



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Company is offered Exclusively by:

GERALD R. CLARK, CBI

952-893-0232 Fax: 952-893-0380

or

507-235-5575 Fax: 507-235-9222

jclark@sealedbid.com

**Please sign the enclosed
Confidentiality Agreement.
Qualified Buyers
will receive a confidential
Business Information Package
("BIP"), describing this
Acquisition Opportunity
in greater detail!**

All information contained in this offering was derived from sources believed to be correct, but not guaranteed. The pro forma and recast financial information are not suitable for financial statements or financial reporting purposes and are intended to be used for analytical purposes only.

This offering may be withdrawn without notice.

(B1905) SEALED BID MARKETING